

allegHENYconference

ON COMMUNITY DEVELOPMENT

— AND ITS AFFILIATES —

Good Prospect for ACCD:

- o **Top of the food chain**
- o **Direct beneficiary**
- o **Good corporate citizen**
- o **Interested in growth agenda:**
 - o **Real estate**
 - o **Construction**
 - o **Service**
 - o **Retail**

Where to find prospects:

- o Master Prospect list
- o Book of Lists
- o Club Memberships
- o Industry Trade Groups
- o Vendors
- o Suppliers
- o YOUR realtor, lawyer, accountant, financial planner, architect



resource development
group