

# GreaterFindlay, Inc.

## ECONOMIC DEVELOPMENT

Retention & Expansion  
Industrial Development  
Office/Commercial Dev.  
Retail Development  
Entrepreneurship  
Foreign Trade Zone  
NCC-ET

**\$320,000**

## TOURISM

Community Marketing  
Festival Promotion  
Event/Conference Attraction  
Asset Development

**\$325,000**

## SMALL BUSINESS SUPPORT

Seminars/Workshops  
Business to Business  
Networking Groups  
Special Events  
Small Business Discounts  
Small Business Counseling  
Business Recognition

**\$500,000**

## WORKFORCE DEVELOPMENT

Career Expo  
Safety Council  
Industrial Management Council  
Young Professional Network  
CEO Roundtable

**\$35,000**

## ANNUAL BUDGET

**= \$1,180,000**

## Proposed Program of Work

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Retail Development  
Entrepreneurship  
Foreign Trade Zone  
NCC-ET

Community Marketing  
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Event/Conference Attraction  
Asset Development

Seminars/Workshops  
Business to Business  
Networking Groups  
Special Events/Programs  
Small Business Discounts  
Small Business Counseling  
Business Recognition

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Safety Council  
Industrial Management Council  
Young Professional Network  
CEO Roundtable

NCC-ET-Hire Director or  
Additional E.D. Professional  
Government Relations  
Federal/State Funding  
High Tech White Collar Jobs  
Public Relations  
Angel/Venture Capital  
Enhanced Marketing

Convention Marketing  
Sports Marketing

Minority Supplier Develop.  
Women in Business  
Home Based Business

Hire Full Time Manager  
Business/Education Liaison  
Graduate Retention  
Workforce Recruitment  
Internship Programs  
Ohio College Access Network

**\$695,000**

**\$325,000**

**\$525,000**

**\$125,000**

**= \$1,670,000**